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## **Energy Savers International Licenses Power Electronics Technology**

**November 7, 2003** - Energy Savers International recently licensed its power electronics technology to Enalaysys, an energy products marketing and networking company owned by Honeywell. The controller technology offers a 20% improvement in air conditioners' energy efficiency.

The Enalaysys-ESI alliance brings investment to bring the technology to the marketplace. ESI's power electronics technology will be integrated with other Enalaysys products to offer a controller for retrofit and new units in international markets demanding cleaner, lower-cost energy options.

Energy Savers International (ESI) shares the credit for its success with the Environmental Business Cluster, the California Energy Commission and the U.S. Department of Energy, as described below. The ESI success story builds on technical innovation supported by business incubators and federal and state energy programs. With California Energy Commission support, the Environmental Business Cluster provided targeted consulting services to assist ESI in advancing its business development strategy. The EBC assisted in assessment of the licensing strategy and in evaluating specific aspects of the licensing agreement.

The U.S. Department of Energy and the National Renewable Energy Laboratory (NREL) supported early research, and the California Energy Commission (CEC) Public Interest Energy Research Program supported recent testing in air conditioning applications. The Program also provided funding for the business consulting services from the Environmental Business Cluster, one of the nation's preeminent business incubators and a founding member of the National Alliance of Clean Energy Business Incubators that enhanced ESI's licensing strategy. Energy Savers International presented its technology and investment requirements at a Clean Energy Industry Growth Forum, an investment forum co-sponsored by NREL and the CEC and hosted by the Environmental Business Cluster in San Jose, CA.

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